



Open Market Review

Connecting Cambridgeshire

REQUEST FOR INFORMATION

1. INTRODUCTION

The Connecting Cambridgeshire programme strives to provide the best broadband connectivity possible across its programme Area of Cambridgeshire and Peterborough.

2. GEOGRAPHICAL SCOPE

As described above, our Area encompasses the premises that are defined within the accompanying spreadsheet¹ which details the post codes and associated premises count. The postcode data has been sourced from OS Address Base and additional records taken from Local Land and Property Gazetteers and other OS address sources. A map of this area is shown at the end of this document and is also available in a GIS format upon request.

3. PROGRESS TO DATE

Our initial Local Broadband Plan was approved in April 2012, covering an Intervention Area of approximately 141,000 premises that were assessed as being outside the scope for normal commercial NGA investment through an open market review process. The phase 1 contract signed in March 2013 (and subsequently extended by phases 2 and 3) and the phase 4 contract signed in 2019 aim to contribute to the achievement of at least 99% superfast broadband coverage to the Programme Area by the end of 2020. Please refer to the Connecting Cambridgeshire website for further information: www.connectingcambridgeshire.co.uk

4. PURPOSE OF THIS OMR

As our last Open Market Review (OMR) was in 2017 we are now commencing a new OMR to establish existing and planned (next 3 years 2021-2024) commercial coverage of broadband services across the Connecting Cambridgeshire Area by all existing and any prospective, NGA broadband infrastructure providers.

The results of the OMR will assist us with understanding the broadband infrastructure (Next Generation Access (NGA)) already in place and where there are plans for investment in such

¹ OMR Response template will be released to providers once Connecting Cambridgeshire have received the signed PMSA Standard Form Contractor Licence which can be found at the end of this document

infrastructure in the coming three years and a significant step in the design of the intervention area to be used for any new interventions.

Once we have defined these Intervention Areas from the OMR, we will be conducting a minimum one month State aid public consultation on our proposed Intervention Areas.

5. **YOUR RESPONSE REQUIRED**

We are sending this OMR to all recognised broadband infrastructure and internet providers in our area. In addition, we are publishing this OMR document on our website.

We require responses by 17:00pm on **25 January 2021** to the questions set out in the Annex A full response template incorporating a spreadsheet of our Intervention Area premises is available – see the Annex below. When responding, we would be grateful if you could confirm your organisation's name and address, as well as the name, position and contact details of the person responding on behalf of the organisation.

Please submit any queries and your final responses to: sfbb@cambridgeshire.gov.uk

6 **ACCESS to DATA**

The OMR Response Template will be provided to all prospective respondents, see the Annex below. Please note that the data you provide in your response will be treated as commercially confidential to Connecting Cambridgeshire. We will be sharing the data with DCMS/BDUK to feed into the national Outside In programme and it may be necessary to share some/all of your response data with our professional advisors, Ofcom and BIS State Aid Branch. It should also be noted that it is a State Aid requirement to utilise this information to produce State Aid maps to define white, grey and black areas for basic and NGA broadband. These maps will be published as part of the Public Consultation process and will be utilised to define the intervention area. However, please note that these published maps will be assimilated utilising data from all relevant operators and will not be directly attributed to a single source.

If you have any questions about any of the above, please contact Colin Skeen-Smith sfbb@cambridgeshire.gov.uk or on 01223 703239

ANNEX

1. **Please provide details and supporting evidence of any current or planned investment in broadband infrastructure (basic broadband and NGA broadband) in Connecting Cambridgeshire area. In the case of planned investment, we are particularly interested in plans for the coming three years to 2024. Beyond completion of the attached spreadsheet template (or instead of the spreadsheet if you are not able to provide the information in the required template form), any information provided in response to this request should include but not be limited to:**
 - Premises detail for basic broadband and NGA broadband showing the existing coverage and separately maps detailing the planned investment in the basic broadband and NGA infrastructure networks for at least the next three years;
 - Exact detail of premises passed or covered, including information on the number of premises passed (in the case of a fixed network) or covered and able to receive services (in the case of a wireless/satellite network);
 - Details of the technology and where these claim to be NGA, demonstrate how they meet the minimum standards as set-out in the BDUK Technology Guidelines².
 - Description of the services/ products currently offered and separately those to be offered within the next 3 years;
 - Installation and rental tariffs for those services/products clearly identifying whether they are inclusive or exclusive of VAT;
 - Upload and download speeds typically experienced by end users;
 - Appropriate indicators of quality of the service e.g. contention ratio or bandwidth allocation per end user;
 - Evidence to substantiate actual or planned coverage claims including business cases and evidence of available funding to enable plans to be fulfilled.
 - Details and timing of roll-out for future investment; and

² <https://www.gov.uk/government/publications/2016-nbs-tech-guidelines>

- Confirmation from an authorised signatory that all information provided is of suitable accuracy.

Please supplement with supporting evidence as you consider appropriate e.g. public websites.

Thank you,

The Connecting Cambridgeshire Team

Premises level template

Please complete and return the attached Contractor licence to sfbb@cambridgeshire.gov.uk. Access will then be given to the premises level dataset to be used for your submission along with instructions to upload it.

Map of Geographic area for Connecting Cambridgeshire

